

The MTM Bill:

Reaching Medicare Beneficiaries with medically tailored home-delivered meals



Dorella M. Walters, Chief Business Development Officer God's Love We Deliver

Medically Tailored Home-Delivered Meals





- Medically tailored meals are delivered to individuals living with severe, complex or chronic illness through a referral from a medical professional or healthcare plan.
- Meal plans are tailored to the medical needs of the recipient by a Registered Dietitian Nutritionist (RDN), and are designed to improve health outcomes, lower cost of care, and increase patient satisfaction.

Evaluate the impact of MTMs on:

- clinical outcomes,
- patient satisfaction,
- and overall health care expenditures for Medicare beneficiaries following in-patient hospitalization.

CURRENT STATUS OF MEAL COVERAGE IN MEDICARE

FOOD INSECURITY IS NOT ADDRESSED

In traditional Medicare - covering 2/3 of Medicare beneficiaries - there is **NO COVERAGE FOR MEALS** at all.

LIMITED ACCESS TO NUTRITION FOR SOME

In the Medicare Advantage
Program--covering 1/3 of
Medicare beneficiaries -insurers can **OPT** to include
meals as a supplemental
benefit for **CERTAIN BENEFICIARIES** under
narrow circumstances.

OPPORTUNITY FOR DISRUPTION

Where a demonstration model achieves savings and maintains or improves quality, **CMS** has the **AUTHORITY TO EXPAND** the model to the full Medicare program.



The Medically Tailored Home-Delivered Meal Demonstration Pilot Act

DEMONSTRATION COMPONENTS

WILL OPERATE IN AT LEAST 10 STATES OVER 3 YEARS



Medicare beneficiaries
with certain chronic
health conditions
will receive a 12WEEK MINIMUM MTM
Intervention

Across 20 hospitals

These health conditions include:

- Congestive heart failure
- Diabetes
- COPD
- Chronic kidney disease
- End Stage Renal Disease
- Other diseases that frequently cause patients to need care in hospitals

The Medically Tailored Meal (MTM) intervention includes at least 2 MTMS PER DAY, or more; and access to one-on-one nutritional counseling or MEDICAL NUTRITION THERAPY.

Bipartisan & Bicameral Support

The HHS Secretary Will Report Key Outcomes:

- Health care utilization
- Hospital admission and readmission
- Skilled nursing facility admission
- Patient satisfaction
- Overall cost to the Medicare program
- Relevant clinical outcomes for an individual's chronic health conditions

Supporters

Senate:
Senator Stabenow
Senator Marshall
Senator Booker &
Senator Cassidy

House:

Reps. McGovern, Malliotakis, Evans & Fitzpatrick



Potential Impact:

According to an independent cost-modeling study by the Tufts Friedman School of Nutrition Science and Policy, if all eligible patients received MTM, nearly:

1.6M

hospitalizations could be avoided

\$13.6B

could be saved in just the first year.

Adding medically tailored meals to a care plan can lead to:

- Significantly lower healthcare costs
- Drastically reduced hospitalizations
- Increased likelihood of discharge to home, rather than to an institution.

Support

The Medically Tailored
Home-Delivered Meals
Demonstration Pilot Act













Thank you!





Dorella M. Walters, MPA
Chief Business Development Officer
dwalters@glwd.org
D: 212.294.8123